



Revision number:

PURCHASING AGENT: BRENDA VELDEVERE (801) 538-3142

**ITEM: RICOH AND SAVIN COLOR DIGITAL COPIER EQUIPMENT, MAINTENANCE AND SUPPLIES
– STATEWIDE COVERAGE**

RICOH CORPORATION

**FOR SALES AND SERVICE, PLEASE CONTACT YOUR LOCAL DEALER.
A LIST OF AUTHORIZED DEALERS IS ATTACHED.**

INTERNET ADDRESS: www.ricoh-usa.com

TELEPHONE: (973) 882.2000

FAX NUMBER: (973) 882.2219

CONTACT: JIM HAZEN

EMAIL ADDRESS: jim.hazen@ricoh-usa.com

BRAND/TRADE NAME: RICOH and SAVIN (PLEASE NOTE: LANIER AND GESTETNER MAY NOT BE PURCHASED FROM THIS CONTRACT)

PRICE: SEE ATTACHED

TERMS: NET 30

EFFECTIVE DATES: 06/07/2005 THROUGH 06/30/2007

DAYS REQUIRED FOR DELIVERY: ASK DEALER

ORIGINATING SOLICITATION: BV5908 OPENED 04/13/2003 AT 2:00 P.M.

THIS IS A BRAND NEW CONTRACT.

TO USE THIS CONTRACT, PRE-AUTHORIZATION IS REQUIRED.

1. All State Agencies are required to compare a minimum of three digital COLOR copier contractors and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.
2. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor. **Please fax your copier request form to Brian Jensen at (801) 537.9240.** A copy of the copier request form is located at the end of this contract information sheet.



Ricoh Family Group (RFG)

STATE OF UTAH DIGITAL **COLOR** COPIER STATEWIDE CONTRACT AR1897

SAVIN 2820 **\$8,714**
RICOH 2228c

Pricing Includes:

- Speed: 28 black and white/ 20 full color
- Automatic Color/Monochrome Page detection
- Standard Auto-Duplexing
- 45 day Warranty
- Fully Automatic Reversing Document Feeder
- Standard Printing and Scanning via 533 MHz processor
- 80BG HDD capacity document server and 768Mb RAM
- Standard paper capacity of 3,000 sheets plus a 100-sheet Bypass
- Paper sizes of 5.5" x 8.5" to 12" x 18"
- Variety of media, including envelopes and labels
- Standard Ad-hoc Scan to Email, LDAP support, Scan to Folder and Scan to File
- Finishing capability 2000 sheet multi position Stapling



(Copier shown with accessories)

Optional Accessories

Copier Options:	Purchase Price
• PS540 Paper Bank	\$376
• PS550 Paper Bank	\$625
• SR910 Booklet Finisher	\$1759
• 2/3 Hole Punch Type 1045	\$369
• FAC28 Stand	\$112
Fax Options	Purchase Price
• Fax Option Type 2238	\$552
• 32 Mb Memory Type B	\$23
• Handset Type 1018	\$35
Printer Options	Purchase Price
• Adobe PostScript 3 Unit Type 2238	\$779
• Blue Tooth Unit Type 2238	\$284
• IEEE 802.11B Wireless Board Type b	\$333
• Data Overwrite Security Unit Type B	\$200
Equipment Maintenance Agreement	Purchase Price
(Includes all labor, parts, drums & toner; excludes staples and paper)	
• Black and White cost per copy	\$0.0079
• Color cost per copy	\$0.085





Ricoh Family Group (RFG)

STATE OF UTAH DIGITAL **COLOR** COPIER STATEWIDE CONTRACT AR1897

SAVIN 3224 **\$9,056**
RICOH 2232c

Pricing Includes:

- Speed: 32 black and white/ 24 full color
- Automatic Color/Monochrome Page detection
- Standard Auto-Duplexing
- 45 day Warranty
- Fully Automatic Reversing Document Feeder
- Standard Printing and Scanning via 533 MHz processor
- 80BG HDD capacity document server and 768Mb RAM
- Standard paper capacity of 3,000 sheets plus a 100-sheet Bypass
- Paper sizes of 5.5" x 8.5" to 12" x 18"
- Variety of media, including envelopes and labels
- Standard Ad-hoc Scan to Email, LDAP support, Scan to Folder and Scan to File
- Finishing capability 2000 sheet multi position Stapling



(Copier shown with accessories)

Optional Accessories

Copier Options:	Purchase Price
• PS540 Paper Bank	\$376
• PS550 Paper Bank	\$625
• SR910 Booklet Finisher	\$1759
• 2/3 Hole Punch Type 1045	\$369
• FAC28 Stand	\$112
Fax Options	Purchase Price
• Fax Option Type 2238	\$552
• 32 Mb Memory Type B	\$23
• Handset Type 1018	\$35
Printer Options	Purchase Price
• Adobe PostScript 3 Unit Type 2238	\$779
• Blue Tooth Unit Type 2238	\$284
• IEEE 802.11B Wireless Board Type b	\$333
• Data Overwrite Security Unit Type B	\$200
Equipment Maintenance Agreement	Purchase Price
(Includes all labor, parts, drums & toner; excludes staples and paper)	
• Black and White cost per copy	\$0.0079
• Color cost per copy	\$0.085





Ricoh Family Group (RFG)

STATE OF UTAH DIGITAL **COLOR** COPIER STATEWIDE CONTRACT AR1897

SAVIN 3828 **\$10,177**
RICOH 2238c

Pricing Includes:

- Speed: 38 black and white/ 28 full color
- Automatic Color/Monochrome Page detection
- Standard Auto-Duplexing
- 45 day Warranty
- Fully Automatic Reversing Document Feeder
- Standard Printing and Scanning via 533 MHz processor
- 80BG HDD capacity document server and 768Mb RAM
- Standard paper capacity of 3,000 sheets plus a 100-sheet Bypass
- Paper sizes of 5.5" x 8.5" to 12" x 18"
- Variety of media, including envelopes and labels
- Standard Ad-hoc Scan to Email, LDAP support, Scan to Folder and Scan to File
- Finishing capability 2000 sheet multi position Stapling



(Copier shown with accessories)

Optional Accessories

Copier Options:	Purchase Price
• PS540 Paper Bank	\$376
• PS550 Paper Bank	\$625
• SR910 Booklet Finisher	\$1759
• 2/3 Hole Punch Type 1045	\$369
• FAC28 Stand	\$112
Fax Options	Purchase Price
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• Adobe PostScript 3 Unit Type 2238	\$779
• Blue Tooth Unit Type 2238	\$284
• Ieee 802.11B Wireless Board Type b	\$333
• Data Overwrite Security Unit Type B	\$200
Equipment Maintenance Agreement	Purchase Price
(Includes all labor, parts, drums & toner; excludes staples and paper)	
• Black and White cost per copy	\$0.0079
• Color cost per copy	\$0.085





ALL ORDERS ARE TO BE ISSUED TO, AND INVOICED BY THE DEALERSHIPS.

RICOH DEALERS			
PHYSICAL LOCATION AND ORDERING ADDRESS	PHONE NUMBER	REMIT TO (PAYMENT) ADDRESS	VENDOR #
IKON OFFICE SOLUTIONS Attn. John Spencer 440 W 200 S SUITE 400 Salt Lake City, UT 84101	P. 801-456.3064 C. 455.0602 F. 801-456.3184 jdspencer@ikon.com	PO Box 7420 Pasadena CA 91109-7420	35964B A
PRESTON COPIER & FAX Attn. Pat 1509 S 270 E #4 St George UT 84790	P. 435-865.1759 F. 435-673.7691 pat@prestondigital.com	Same as ordering Address	80718A

SAVIN DEALERS			
PHYSICAL LOCATION AND ORDERING ADDRESS	PHONE NUMBER	REMIT TO (PAYMENT) ADDRESS	VENDOR #
AUTOMATED BUSINESS PRODUCTS Attn. Scott Sanford 193 W 2100 S SLC UT 84115	P. 801-488.8000 ext 3009 C. 801-809.0288 F. 801-466.5099 ssanford@abpweb.com	PO Box 651006 SLC UT 84165-1006	02901G
SOUTHERN UTAH OFFICE MACHINES Attn. Terry Thompson 11 North Main Street Cedar City UT 84720-2634	P. 435-586.8139 F. 435-586.8186 suom@infowest.com	Same as ordering Address	29899B A



All copier pricing is F.O.B. destination with installation, training and initial "start up" supplies included (no separate charges).

Trade-in values for your existing copier(s) are to be negotiated on a case-by-case basis.

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES
- 60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINE ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

STATE OF UTAH
63A-2-105 COPIER REQUEST FORM

TO USE THE COPIER CONTRACTS, PRE-AUTHORIZATION IS REQUIRED.

- 1) All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.
- 2) State Agencies must then complete the 63A-2-105 Copier Request Form and submit it to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor.

SUBMIT TO: PRINT SERVICES
5110 STATE OFFICE BUILDING
FAX: (801) 537-9240

DEPARTMENT	AGENCY		ADDRESS	
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

COPIES PER MINUTE (CPM)	FIRST COPY SPEED (Seconds)	FEEDER/DOCUMENT HANDLER TYPE		MONTHLY VOLUME
PAPER CAPACITY (Sheets)	COPY THROUGHPUT (Paper Size and Weight)		COLLATING TYPE	STAPING TYPE
DUPLEXING 1:2 2:2 2:1	VARIABLE MAGNIFICATION % TO %	PRESENT REDUCTION/ENLARGEMENT		POWER REQUIREMENTS
OTHER				

COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT #
PURCHASE PRICE	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	PURCHASE DATE	PURCHASE PRICES
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WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X		
DIVISION DIRECTOR'S SIGNATURE	PRINT NAME	DATE
X		
DEPARTMENT DIRECTOR'S SIGNATURE	PRINT NAME	DATE

☐ APPROVED ☐ ADDITIONAL RECOMMENDATIONS ATTACHED

X		
PRINT SERVICES MANAGER'S SIGNATURE	PRINT NAME	DATE